

# MID ATLANTIC REAL ESTATE JOURNAL

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## EXECUTIVE WOMEN IN BUSINESS

### Change & Response Strategies, LLC Calzone plays a unique role in the lives of her clients as president of a growing consulting firm

**Name:** Angela Calzone  
**Title:** President  
**Company:** Change & Response Strategies, LLC  
**Type of Company:** Management Consulting, Customized Training & Outsource Support Services  
**Location:** Morris Plains, NJ  
**Education:** Master of Arts degree  
**Favorite Book:** The Namesake  
**Favorite Restaurant:** My mother's house when I'm too tired to cook!



**Tell us about your current position:** I'm the president of a growing consulting firm who plays a very unique role in the lives of the clients it serves.

**Why did you choose the field/profession you are in today?** I consider it a "helping" profession especially in these economic times; helping companies and individuals leverage their resources to function at the highest and most productive level possible.

**What was the most defining moment for you as a woman in the profession**

**you are currently in?** Being respected and admired as an entrepreneur, innovator, and strategic thinker without the preface of "woman" in front of any of those terms.

**What is the secret to your success?** Always understanding and managing my relationship with risk.

**How has being a woman affected your successes and disappointments during your career?** Sometimes being a woman got me a front row seat; sometimes it got me a nose-bleed.

**Most important lesson learned in life:** Have faith; always strive for balance.

**What inspiring word of advice would you give to a young woman about to go into the field of commercial real estate or your allied field?** Invest in yourself, invest in what's important to you, invest in real estate.

**Who has been your best supporter?** Mom.

**Person most interested in meeting (Past Or Present) And why?** I'd like to meet any of my great, great, great grandparents just to talk.

**What business and or social clubs or affiliations are you involved in?** Member of the Board of Directors of the Summit Speech School; of Industrial/Commercial Real Estate Women, Executive Women of New Jersey, the Meadowlands Regional Chamber of Commerce, New Jersey Women Lawyers Association, Society for Human Resources Management, and the Organization Development Network.

**What is your "Motto"** "Fear nothing, try everything." – Anonymous ■